By: Hancock (Eiland)

## A BILL TO BE ENTITLED

AN ACT

| 2 | relating | to | certain | promotional | practices | not | considered | to | b€ |
|---|----------|----|---------|-------------|-----------|-----|------------|----|----|
|   |          |    |         |             |           |     |            |    |    |

- 3 prohibited discrimination, rebates, or inducements in insurance.
- 4 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS:
- 5 SECTION 1. Subsection (b), Section 541.058, Insurance Code,
- 6 is amended to read as follows:

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- 7 (b) It is not a rebate or discrimination prohibited by
- 8 Section 541.056(a) or 541.057:
- 9 (1) for a life insurance or life annuity contract, to
- 10 pay a bonus to a policyholder or otherwise abate the policyholder's
- 11 premiums in whole or in part out of surplus accumulated from
- 12 nonparticipating insurance policies if the bonus or abatement:
- 13 (A) is fair and equitable to policyholders; and
- 14 (B) is in the best interests of the insurer and
- 15 its policyholders;
- 16 (2) for a life insurance policy issued on the
- 17 industrial debit plan, to make to a policyholder who has
- 18 continuously for a specified period made premium payments directly
- 19 to the insurer's office an allowance in an amount that fairly
- 20 represents the saving in collection expenses;
- 21 (3) for a group insurance policy, to readjust the rate
- 22 of premium based on the loss or expense experience under the policy
- 23 at the end of a policy year if the adjustment is retroactive for
- 24 only that policy year;

- 1 (4) for a life annuity contract, to waive surrender
- 2 charges under the contract when the contract holder exchanges that
- 3 contract for another annuity contract issued by the same insurer or
- 4 an affiliate of the same insurer that is part of the same holding
- 5 company group if:
- 6 (A) the waiver and the exchange are fully,
- 7 fairly, and accurately explained to the contract holder in a manner
- 8 that is not deceptive or misleading; and
- 9 (B) the contract holder is given credit for the
- 10 time that the previous contract was held when determining any
- 11 surrender charges under the new contract;
- 12 (5) in connection with an accident and health
- 13 insurance policy, to provide to policy or certificate holders, in
- 14 addition to benefits under the terms of the insurance contract,
- 15 health-related services or health-related information, or to
- 16 disclose the availability of those additional services and
- 17 information to prospective policy or certificate holders; [or]
- 18 (6) in connection with a health maintenance
- 19 organization evidence of coverage, to provide to enrollees, in
- 20 addition to benefits under the evidence of coverage, health-related
- 21 services or health-related information, or to disclose the
- 22 availability of those additional services and information to
- 23 prospective enrollees or contract holders; or
- 24 (7) in connection with an offer or sale of a life
- 25 insurance policy or contract, accident and health insurance policy
- 26 or contract, or annuity contract, to give, provide, or allow or
- 27 offer to give, provide, or allow an item that is a promotional

- 1 advertising item, educational item, or traditional courtesy
- 2 commonly extended to consumers and that is valued at \$25 or less.
- 3 SECTION 2. Section 1806.053, Insurance Code, is amended to
- 4 read as follows:
- 5 Sec. 1806.053. DISCRIMINATIONS OR DISTINCTIONS. Except as
- 6 provided by this subchapter [Section 1806.056], with respect to
- 7 business written in this state:
- 8 (1) an insurer may not discriminate or make a
- 9 distinction, or permit discrimination or a distinction to be made,
- 10 among insureds having like hazards with respect to premiums charged
- 11 for, or dividends or other benefits payable under, an insurance
- 12 policy;
- 13 (2) an insurer or an insurer's agent may not make an
- 14 insurance contract or an agreement relating to that insurance,
- 15 other than as expressed in the policy; and
- 16 (3) an insurer or an insurer's agent or other
- 17 representative may not directly or indirectly pay, allow, or give,
- 18 or offer to pay, allow, or give, as an inducement to the insured, a
- 19 rebate payable on the policy or a special favor or advantage in the
- 20 dividends or other benefits to accrue, or anything of value, not
- 21 specified in the policy.
- SECTION 3. Subchapter B, Chapter 1806, Insurance Code, is
- 23 amended by adding Section 1806.059 to read as follows:
- 24 Sec. 1806.059. CERTAIN PROMOTIONAL PRACTICES AUTHORIZED.
- 25 Section 1806.053 does not prohibit an insurer or an insurer's agent
- 26 or other representative from, in connection with an offer or sale of
- 27 an insurance policy subject to this subchapter, giving, providing,

- 1 or allowing or offering to give, provide, or allow an item that is a
- 2 promotional advertising item, educational item, or traditional
- 3 courtesy commonly extended to consumers and that is valued at \$25 or
- 4 less.
- 5 SECTION 4. Subchapter C, Chapter 1806, Insurance Code, is
- 6 amended by adding Section 1806.1041 to read as follows:
- 7 Sec. 1806.1041. CERTAIN PROMOTIONAL PRACTICES AUTHORIZED.
- 8 Section 1806.104 does not prohibit an insurer, an insurer's
- 9 employee, or a broker or agent from, in connection with an offer or
- 10 sale of an insurance policy subject to this subchapter, giving,
- 11 providing, or allowing or offering to give, provide, or allow an
- 12 item that is a promotional advertising item, educational item, or
- 13 traditional courtesy commonly extended to consumers and that is
- 14 valued at \$25 or less.
- 15 SECTION 5. Subchapter D, Chapter 1806, Insurance Code, is
- 16 amended by adding Section 1806.1541 to read as follows:
- 17 Sec. 1806.1541. CERTAIN PROMOTIONAL PRACTICES AUTHORIZED.
- 18 Section 1806.153 does not prohibit an insurer from, in connection
- 19 with an offer or sale of an insurance policy or contract subject to
- 20 this subchapter, giving, providing, or allowing or offering to
- 21 give, provide, or allow an item that is a promotional advertising
- 22 <u>item</u>, educational item, or traditional courtesy commonly extended
- 23 to consumers and that is valued at \$25 or less.
- SECTION 6. Section 4005.053, Insurance Code, is amended by
- 25 adding Subsection (d) to read as follows:
- 26 (d) Subsection (c) does not prohibit an agent from, in
- 27 connection with an offer or sale of an insurance policy or contract,

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- 1 giving, providing, or allowing or offering to give, provide, or
- 2 <u>allow an item that is a promotional advertising item, educational</u>
- 3 item, or traditional courtesy commonly extended to consumers and
- 4 that is valued at \$25 or less.
- 5 SECTION 7. The change in law made by this Act applies only
- 6 to conduct that occurs on or after the effective date of this Act.
- 7 Conduct that occurs before the effective date of this Act is
- 8 governed by the law applicable to the conduct immediately before
- 9 the effective date of this Act, and that law is continued in effect
- 10 for that purpose.
- 11 SECTION 8. This Act takes effect September 1, 2013.